

Young Agents Define Opportunity

Two words sum up your future and the future of the independent agency system
- Young Agents - the next generation that will lead the IIA of Illinois.
Young agents are the future. Now is the time to seize all of the opportunities available and prepare to assume the mantle of leadership within the agency and the independent agency system.

Opportunities for Young Agents

Participation as a young agent exhibits your dedication and commitment to the industry. It gives you a firm foundation and background to get involved in the Association.

"Joining the YA Network & the IIA opened up a lot of doors and opportunities for myself and my agency that I would not have otherwise had. Being actively involved, I've been able to meet with different carriers and provide more selling avenues for the agency. I've also been able to attend some great classes and network with other peers. I would not have been able to make it five years ago without the association."

Elaine Wagener
Wagener Insurance Agency, Antioch

Opportunities for Insurance Carriers

Investing in young agents really pays off. It provides an unprecedented opportunity to reach the future leaders of the industry.

"West Bend is truly committed to our independent agents and we proudly support Young Agent programs in all our states. We believe Illinois has a great organization with much to offer its members. Nothing makes us feel better than to see a young up-and-coming individual succeed in the insurance industry today."

Mike Shippen, Director of Sales
West Bend Mutual Ins. Co.

Opportunities for Independent Agencies

Agencies, new and old, turn to young agents for fresh ideas and talent. They realize the important and vital role young agents play in protecting their agencies and perpetuating the independent agency system. They understand the return to their agencies through their networking and communicating with industry peers.

"Being involved in the Young Agents program allows you to build business and social relationships with quality people that understand and care about the future of the insurance industry. Building relationships, taking care of your industry, and having fun - these are the core elements of the Young Agents Organization."

Paul Verisario
All-Security Insurance Agency, Inc., Des Plaines



Young Agents represent the preservation, perpetuation and enhancement of the independent agency system.

Young Agents are the Future.

For more information contact:
Young Agents Network
IIA of Illinois
4360 Wabash Ave.
Springfield, IL 62711
Phone: (800) 628-6436
info@iiaofillinois.org
www.ilyoungagents.com

Opportunity

"A favorable or advantageous combination of circumstances."



Helping the Leaders of tomorrow...Today!



What Opportunities does the Young Agents Network provide for you?

Monthly E-Newsletter *The Advocate*

This publication includes information on important Legislative issues, upcoming young agent and association events, products & services, a company spotlight section and important education topics & sessions.

Young Agent Activities

The Young Agents Committee plans several events throughout the year to bring networking to the regional level. Events change every year to keep the program current and up to date.

Government Affairs

Maintaining a positive business climate for Illinois independent agents is a top priority of IIA of IL's Government Relations Department, and young agents are an integral part of the program. By participating in the State Legislative Day or National Legislative Conference your voice is heard by our elected officials. Additionally, your involvement in our Political Action Committees will support candidates who recognize the importance of the Insurance industry and American Agency System.

Young Agent Networking Opportunities

- Local Events •
- Sales & Leadership Conference •
 - Annual Convention •
- National Legislative Conference •
 - State Legislative Day •
 - Pro-AM Golf Outing •
- Community Service Projects •

Publication Opportunities

- Monthly E-newsletter - *The Advocate* •
- Monthly article in IIA of Illinois' magazine - *Insurance Insight* •
- Updates in the bi-weekly newsletter - *Association Brief* •

Professional Opportunities

- Education discounts •
- Classes focused on Young Agents •
 - College Scholarships •
- Young Agent of the Year Award •

Annual Convention

Each year, IIA of IL hosts one of the largest independent agents conventions and tradeshow in the country. Nationally recognized experts provide education; social functions offer networking opportunities; and the trade exposition introduces you to the latest products and services on the market. Young agents host a special themed event one night to promote networking on a relaxed level.

Young Agent of the Year

This annual award is presented to a Young Agent who has demonstrated service to the insurance industry, professional trade associations and community in a manner that would be considered exceptional for a person of his or her age.

Community Service

To promote the Independent Agency System and the Association, Young Agents have begun a community service project to reach out to the community on a local level and help with areas in need, during times of need.



Do you define Opportunity?

Are you under the age of 41 or have been in the business for less than 5 years? Then the Young Agents Network is for you. Fill out the form below and return to the address below or go to www.iyoungagents.com and enter your information online.

Young Agents Name

Agency

Address

City/State/Zip

Phone

Fax

Email

Date of Birth

Return to: IIA of Illinois
Young Agents Network
4360 Wabash Ave.
Springfield, IL 62711