



## About the AFIS Designation

**The AFIS Designation is the foremost specialized designation for specialists in the agricultural and farm insurance industry.**

The designation will introduce producers/underwriters to the Farm/Ag industry, and is the perfect solution to train and test for comprehension. For experienced agents and underwriters, the AFIS Designation affords the opportunity to be recognized for achieving a measurable standard of understanding of Farm and Agribusiness Risks.

**The Exam is only mandatory for those pursuing the AFIS Designation.**

### How to obtain the AFIS Designation

**There are three parts of the designation which can be taken in any order---AFIS 1, 2 and 3.** Participants must attend the course study for each of the AFIS parts. Each part consists of two days of classes. After successful completion of all three exams, participants will earn the AFIS designation. Participants have five (5) years to take all three parts of the AFIS designation.

### AFIS Designation Exams

**At the conclusion of the conference, AFIS participants who want to take the exam will receive a log-in voucher.**

#### What you need to know about the Online Exam:

1. Participants must take the exam within 30 days of completing the conference
2. Participants may use both their textbook and forms book during the examination
3. There is a two hour time limit to take the exam
4. You can start and stop the exam. Then log back in at a later time to resume where you left off. However, two hours is the maximum time that will be allowed to take the exam
5. Exam results are immediate
6. If an employer wants to monitor the exam process, s/he can require employees take the exam at work, under monitored supervision.

### How to Maintain Your AFIS Designation

**AFIS Designees have two requirements to meet once they earn the designation:**

1. **Annually**, AFIS Designees should complete any CE Seminar, ISC Webinar (6 CE Minimum) or Farm Conference offered by their Big I State Association, PIA of North Dakota, state Farm Bureaus, Company Training, or the RMA/USDA.
2. **Every three (3) years from the date the designation is received**, AFIS Designees must attend any Agribusiness Conference conducted by Insurance Skills Center.



# Agribusiness and Farm Insurance Specialist (AFIS)

TOPICS	AFIS PART 1	AFIS PART 2	AFIS PART 3
<p><b>Day One</b> (8 hours)</p> <p>8:30 am-Noon</p> <p>1:00- 5:00 p.m.</p>	<p>Farm Property</p> <p>Farm Property Endorsements</p> <p>Farm Inland Marine</p> <ul style="list-style-type: none"> <li>• Mobile Ag Equipment</li> <li>• Livestock</li> </ul>	<p>Farm/Ag Risk Management</p> <p>Farm Auto and Truck Exposures</p> <ul style="list-style-type: none"> <li>• Farm Liability</li> <li>• PAP</li> <li>• Business Auto</li> </ul>	<p>Farm Pollution</p> <p>Equipment Breakdown</p> <p>Custom Farming v. Farm Management</p>
<p><b>Day Two</b> (6 hours)</p> <p>8:00 am- noon</p> <p>1:00-2:30 p.m.</p>	<p>Farm Liability</p> <p>Farm Liability Endorsements</p>	<p>Workers' Compensation / MWA</p> <p>Umbrella/Excess</p>	<p>Farm Program Comparison</p> <p>Food Product Recall &amp; Contamination</p> <p>Crop Insurance Overview</p>